

Company Profile



WMD

Workflow Management & Document Consulting



WMD, successful DMS systems supplier and provider of leading ECM systems such as EASY ENTERPRISE, SAPERION, I.R.I.S. Xtract for Documents, and Kofax, has a record of 700 successful DMS installations in Europe and Asia, over 300 of them in the area of SAP ERP.

As SAP Software Solution Partner and developer of xSuite® for SAP and ECM, we offer our customers competence and expertise.

WMD delivers best-practice solutions based on SAP Business Workflow, particularly for DMS projects interfacing with SAP. All solutions are entirely SAP-integrated and take advantage of the SAP infrastructure that you already have in place. Two products from WMD's xSuite for SAP – xFlow Invoice and Interface – are SAP-certified, carrying the designation "powered by SAP NetWeaver."

Our xSuite for ECM is an ideal solution for customers with ERP-based systems such as Microsoft Dynamics, Oracle Financials, and Baan. The xSuite for ECM offers solutions packages that are independent from ERP. Standardized processes and transferal to your existing ERP enable the comprehensive mapping and handling of your business processes.

WMD – All-Round Service from a Single Source

- ▶ Founded in 1994, owner-operated
- ▶ Providers of integrated DMS solutions and partner for optimized business processes
- ▶ 700 DMS installations
- ▶ Over 300 DMS installations in the area of SAP ERP
- ▶ 18 years of consulting and project expertise
- ▶ In-house development team
- ▶ Delivery of all HW / SW components
- ▶ Company headquarters in Germany
- ▶ Subsidiaries in Scandinavia, Benelux, Singapore
- ▶ Offices in France, UK, Spain, and Malaysia
- ▶ Member of the DMS Group GmbH
- ▶ Turnover of 17,2 million in 2011
- ▶ A staff of 105

WMD Business Solutions with xSuite®

Years of project experience and our focus on the areas of electronic archiving, document management, and workflow enable us to implement highly professional, individual solutions. The present market situation demands customer-specific, enterprise-wide, cross-departmental solutions for process optimization in companies. This applies most specifically to the business areas personnel, finances, purchasing, and order processing but includes the general organization of your business as well.

Our portfolio includes:

- Electronic processing of incoming mail
- Data Capturing and validation within Windows-Client, SAP GUI or Web Client
- Vendor invoice processing
- Incoming orders
- Procurement management
- Electronic personnel file
- Contract management
- Vendor files
- Email archiving
- And more....

WMD Business Solutions are oriented toward scenarios such as the above, serving the market with standardized, integrated solutions. They can be customized at any time at manageable effort and expense, using the existing system landscape and meeting individual customer demands. Projects are realized for customers in all sectors, integrating the ERP systems in use at the time. We also stand at your side as consultants when it comes to key tax issues.

Reliable Partnerships

As a certified partner of successful SAP systems suppliers and reputable DMS producers such as EASY SOFTWARE AG, SAPERION AG, the I.R.I.S. Group, and Kofax Germany AG, we at WMD stand for professional, ready-to-use solutions, all from a single source.

We will work with you to develop a solution that helps you to move through your “electronic audits” quickly, efficiently, and economically.

Our clients and long-term client partnership are the central focus in how we think and what we do. Our aim is to realize solutions for each customer-specific requirement in an economical way that truly satisfies the need at hand. For our customers, this means overall solutions that guarantee long-term investment protection and a rapid ROI.

Integrated Solutions

We base our standard overall solutions on modern systems that are successfully established on the present-day market. These solutions are tailored to suit customer requirements with customization that is easily manageable. Technologies and philosophies regarding application range greatly among software producers.

Our job is to harmonize this variety in a way that will create a seamless whole for your enterprise. At the outset you will receive consultation that is free from preference for individual producers. Later we will develop and define an individual DMS solution based on the specific needs of your enterprise.

Years of consulting experience and independence from any one producer enable us to respond immediately to market changes. We constantly broaden our portfolio with new, innovative solutions that bring present-day document management to a new level of performance.

Our service spectrum includes analysis and consultancy, realization and project management, and the delivery of all required hardware and software components. WMD carries out all necessary adaptations of systems and delivers innovative product solutions developed in-house. An all-encompassing selection of service and training options finishes off our portfolio.

Portfolio Overview

WMD xSuite for SAP & ECM

Our customers receive everything from a single source. We implement each overall solution with our own team of specialists and deliver all components necessary for the project. For our customers, this means having a reliable counterpart for everything ranging from concept development to training and support.

Our Expertise and Solutions in ECM

- Professional and highly-qualified consulting
- Capture
- Mailroom
- Invoice
- Contracts
- Personnel file
- Complaints
- Email archiving
- Storage of historical data
- And more ...

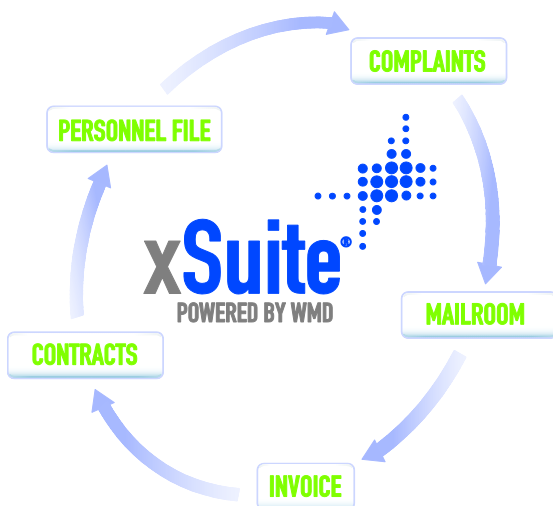


Fig. 1: WMD xSuite® for ECM – integrated solutions for business processes

Our Expertise and Solutions in the Area of SAP

We offer our customers professionalism and consulting competence, years of project experience and comprehensive know-how in the area of SAP ERP. WMD is an SAP Software Solution Partner.

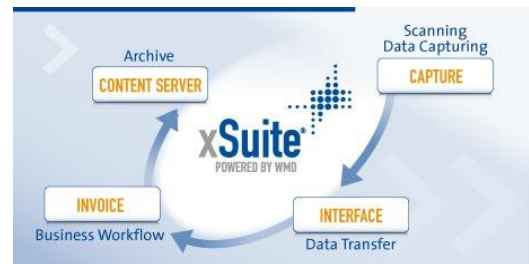


Fig. 2: Solution for the processing of incoming invoices in SAP

- Capture
- Invoice
- Process Analyzer
- Mobile
- Procurement
- Interface
- Personnel File
- Vendor File
- Orders
- And more ...

Two of our xSuite products – xFlow Invoice and Interface – have received the SAP certification “Powered by SAP NetWeaver.”

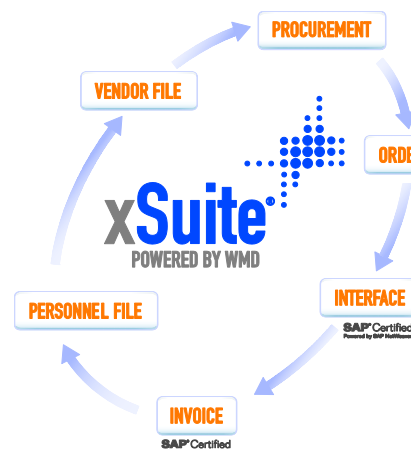


Fig 3: WMD xSuite® for SAP – Integrated solutions for business processes in the SAP standard

Company Profile

Regulatory Compliance & Procedure Documentation

- Imparting an in-depth knowledge of compliance requirements
- Analysis of your data, processes and structures
- Clarifying areas where there is a need for action
- Consulting on how the concrete realization of a project relating to regulatory compliance could be in your enterprise
- Joint creation of a solution that helps you to get through the “Digital Audit” quickly, efficiently, and economically

The Process

- Three-day workshop (basic information, analysis of current situation and objectives)
- Setting up an action plan
- Realizing your individual project for regulatory compliance
- Setting up the necessary documentation for regulatory compliance or consultative support

Special Expertise in Consulting & Project Management

In order to ensure the success of your implementation the purposes of optimizing your business processes, your choice of hardware and software solutions is important. The most decisive factor for making all the right choices, though, is the choice of the right business partner.

WMD successfully realizes sophisticated customer projects. Our project managers have a wealth of SAP and DMS know-how at their fingertips and are able to demonstrate their expertise in the most complex areas.

We offer a wide range of services in the fields of electronic archiving, document management and workflow solutions to optimize business processes.

- **Analysis and Consulting**
What is your goal? What internal structures and processes do you have? What kind of solution would ideally meet your requirements?
- **Overall Planning**
What are the prerequisites? What kind of documentation do you require? What resources are available to you? What is the best way to ensure successful introduction of the system in your enterprise?
- **Selection and Delivery of All Hardware and Software Components**
Which product solutions currently available are best suited to your company? What additional adjustment and product development is necessary for the optimal solution?
- **Project Realization and Management**
Your key contact persons are competent project managers from WMD. They will lead you through all phases of your project, implementing your individual DMS solution on the spot and supporting you during and after the launch to guarantee the optimal, hands-on introduction of the system in your enterprise.
- **Follow-up Project Controlling**
Nothing ever stays the way it is. You may be perfectly satisfied with the way your DMS solution is running, but at some point you notice that the continual change taking place in your company necessitates adjustments to your applications. We will extend and adjust your DMS solutions to suit your new demands at any time.

Company Profile

WMD is a Member of the DMS-Group GmbH

The DMS-Group is an association comprised of the following companies:

- WMD Vertrieb GmbH/Ahrensburg, Germany
- HENRICHSEN AG/München, Germany
- Elca Gruppe/Lausanne, Switzerland

The DMS-Group is one of the largest and strongest-selling DMS system integrators in the German-speaking region, Scandinavia, and Benelux. With a record of over 2,000 installations its widely spanned network of branches in Germany, Switzerland, Austria, Denmark, the Netherlands, France, UK, Spain, and Asia, the DMS-Group pursues a harmonized strategy for project implementations with constant access to a broad spectrum of knowledge and resources for the DMS business.

The DMS-Group was formed as a strategic business in order to support customers in archiving and document management pan-regionally and free of preference for individual manufacturers. Its combined portfolio includes such products as EASY ENTERPRISE, SAPERION, I.R.I.S. Xtract for Documents, Kofax Transformation Modules, WMD xSuite, and PrintPortal.

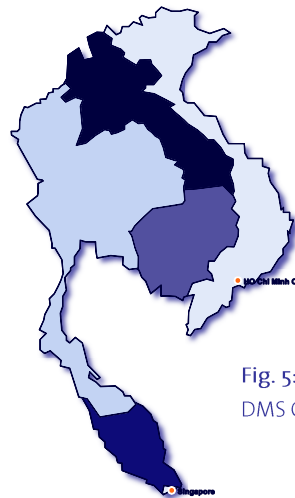


Fig. 5:
DMS Group in Asia

Through shared competence, years of experience and independence from manufacturers, the DMS-Group can guarantee that it is always ready to respond immediately to new changes on the market.

The broadly based network will continue to be strengthened through additional strategic partnerships. In this way, the DMS-Group can ensure you competent support and maintenance on location at any time.

Long-Term Trust in Our Service and Expertise

- The development of shared tools
- The development of standardized procedures
- Regular exchange of technical experience
- Joint support of customers through nation-wide network
- Joint negotiation with manufacturers to guarantee constant progress in the development of software and service, as well as good conditions

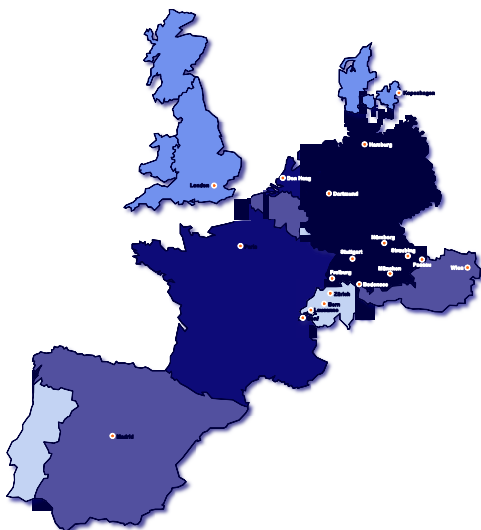


Fig 4: DMS Group in Europe



Germany
Benelux
France
Malaysia
Scandinavia
Singapore
Spain
UK

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